



Buyer Questionnaire

Here are questions I use to better understand a buyer's needs and wants.

- On a scale of 1 to 10 (with 1 being you are just starting the process and 10 being you would like to find a home today) where would you rate yourself?
- What is your time frame for purchasing a home?
- Where are you currently living? Do you rent or own? What do you like and dislike about where you currently live?
- Have you owned a home previously?
- What is your price range?
- Have you been pre-approved for a mortgage and if so for how much?
- What locations are most desirable within the area?
- What are the minimum number of bedrooms you would require?
- What are the minimum number of bathrooms you would require?
- What is the square footage range you are seeking?
- How much land would you like a prospective home to have? No yard and little maintenance or some acreage?
- Do you want to live in a neighborhood with an HOA or in a home that is not in a neighborhood or that has no HOA?
- Do you require a garage?
- Would you like one level living? If that's not a requirement, would you still prefer a first floor master bedroom?
- Are you willing to or seeking to renovate a home, or do you want a move-in ready home?
- Is there anything unique and specific to you that I should know about in relation to your home search?